

Take control of your business

Or are you paying for an IT expert to give you something that just costs more money each and every time for a poor results?

Australian kitchen and bathroom manufactures and retailers now have a proven solution to run a better business and take control of its future.

EQ Software provides a leading business management solution to empower every aspect of your business. This leads to improved efficiency, the agility to react quickly in an ever changing and challenging market, and gives you that all-important competitive advantage.

Developed by a team of professionals from the kitchen, bedroom and bathroom industries who amalgamated with software writers, EQ Software was

the first dedicated business management software solution for the kitchen, bedroom and bathroom market. Established in the UK over 12 years ago solely for the kitchen and bathroom industry, to date EQ is being used successfully by 5500 users worldwide.

EQ's sole Australian partner is KBB Solutions based in Melbourne, which provides both installation and support nationwide.

EQ Software first become aware of the Australian kitchen and bathroom market 18 months ago from kitchen manufactures and retailers who contacted the company looking for an easy solution to business management

software. The main query at the start from Australia was: "this is Australia we make everything to order".

EQ has been developed for the UK, Irish and Canadian kitchen markets and not European markets. The current UK and Irish customers work just the same as Australian cabinetmakers. They also provide any size of cabinet or any size of door for their clients. EQ Software works with parametric door configuration – if you change the size of the cabinet in EQ the size of the door will change to suit and recalculate both the door and cabinet price.

The one size fits all software model will never

suit the kitchen and bathroom industries and EQ believes that the software should work the way you work. All too often the choice of software means buying a system that has been modified from another industry or changing the way you work to suit the software.

For businesses big or small, increasing sales is a massive goal. EQ's Customer Relationship Management (CRM) section of EQ software brings together sales leads, contacts, proposals and other documents in one easy-to-action place. EQ also offers the capability of reading direct from CAD packages such as Cabinet Vision, ArtiCad, 20/20 – over 20 major CAD programs.●

Empower software standard link

Empower Software has developed a standard link, which will enable you to automatically transfer information from one software package into Empower Software.

In doing so, Empower Software can then assign the jobs to factory staff via second hand PCs on the factory floor and then have those jobs and factory staff time tracked. This standard link can be used to transfer, order

information, process or job listings, and the budgeted times per process. The link is compatible with and can accept information from most software – the software simply has to be able to present the information in the form of a

spreadsheet. Compatible software includes, for example:

- Finance software including MYOB and EXO;
- In house developed Microsoft or Access based order entry or costing programs;

- Kitchen design cost software including Pro100, 3D Kitchens, Pytha, 20/20, and Cabinet Vision to name a few. This link eliminates double data entry and the risk of transposition errors, which occur from retyping information.●