



The **Empower Software** story

Empower Software develops time tracking software using second hand PCs on the factory floor and job scheduling software for kitchen, furniture, shop fit, joinery and window manufacturers.

Empower Software owners David Garret and Sean O'Sullivan met at Otago University in the late '80s. In 2000, whilst the two friends were enjoying a fishing trip, Sean told David (who was building up a consulting business in IT) that he should develop time tracking and job scheduling software because, although this software had been available for over 30 years, there was nothing commercially available in New Zealand.

David was skeptical but after spending time on the internet checking out the situation, he got back to Sean saying: "I think it's a big market and good opportunity and I want to get into it – shall we do it together?" Sean didn't need to consider his response – yes.

David and Sean set about developing a range of labour management factory productivity tools specifically for manufacturers, including time tracking and job scheduling software.

Empower Software now has four main products:

- 1 Time Tracking Jobs & Staff - Labour Management Software (using 2nd hand PCs on factory floor)**
- 2 Job Scheduling**
- 3 Quoting and Materials (incl: costing, bill of materials, CRM, ordering, stock control, job cost)**
- 4 Manufacturers ERP / MRP system (can link to your finance / payroll software)**

Today, over 120 manufacturers use Empower Software throughout Australia and New Zealand. Industries include timber and panel, kitchen makers, furniture makers (solid wood and panel), shop fit-outs, windows and doors (timber, pvc, and aluminium), joinery, sheet metal, fabrication (stainless and aluminium), structural steel, componentry and also manufacturing of boats, trailers, campervans, contract fibreglass, etc

A survey undertaken in July 2009 of 21 manufacturing clients who use Empower Software confirmed:

1. The average increase in factory productivity across 21 manufacturing clients is 47.5% (and the median increase is 35%);
2. The least increase in factory productivity across all our manufacturing clients over ten years is 15% (saving this client \$140,000 in annual wage costs);
3. The highest increase in factory productivity across all our manufacturing clients over ten years is 160% (saving this client \$130,000 in annual wage costs and quadrupled annual profit).

Empower practically guarantees clients significant gains in both 1) factory productivity and 2) annual profit

Today, Empower Software has a strong base of manufacturing clients throughout: South Australia, Victoria and New South Wales. You are welcome to phone or visit these manufacturing clients to discuss and view Empower Software working in a business like yours.

[www.empower](http://www.empower.com)