

# **Business Consultancy - Andy Pitcher & Empower Factory Productivity & Job Scheduling Software - Case Study**

(Auckland, New Zealand)(01/09/2016)

Empower - For progressive Joiners, Engineers and all Other Manufacturers.



Your trade, current role and employer	Organisational Change; CEO; Greenmount Espies Ltd; Formerly CEO Page & Co
Years worked in the trade	Manufacturing: 20 years
Credentials and CV in brief	A leader with a broad commercial background gained from holding senior roles in a diverse range of New Zealand businesses. A career emphasis of assisting entrepreneurial S.M.E's to manage growth and change, as well as developing high performance cultures.
Year you started using Empower Software	2008

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*shared with staff to inspire ownership for better productivity and higher quality. This was a crucial requirement to start the journey towards a building a high performance culture...*

*Undoubtedly. It would be inconceivable to run any manufacturing business without PC's on the factory floor and time management and job scheduling software, and Empower have developed their system to a level of comprehensiveness that it will exceed the needs of most businesses, is easily ROI justified, and importantly remains simple to implement and operate, even for small businesses."*

### **How has the benefits of PC's on the factory floor and Empower Factory Productivity & Job Scheduling Software?**

1. Labour times on jobs reduced significantly
2. Empower was instrumental in providing us with a platform to establish KPI benchmarking in our business. Combined with introducing lean manufacturing initiatives, it allowed us to develop a culture of continuous improvement using Empowers highly visible system of measurement and reporting that we shared with staff to inspire ownership for better productivity and higher quality. This was a crucial requirement to start the journey towards a building a high performance culture
3. Staff engagement between management and shop floor increased markedly as Empower provided a constructive framework for discussion about such things as realistic budgeted times and eliminating constraints to improving productivity. That general sense of empowerment manifested itself into improved accountability, delegated responsibility to the shop floor, and improved HSSE outcomes.
4. It gave us the ability to better understand labour capacity planning and scheduling in a highly seasonal business
5. It provided a valuable feedback loop for improving the accuracy of our quoting
6. It was one of the critical factors that enabled us to successfully introduce a 7-days-a-week continuous manufacturing system, which increased our capacity potential by 75%, and allowed the business to grow from 30 to 90 staff in 6 years.

### **If you owned a joiner, engineering or any other manufacturing business would you have your factory staff using Empower Software?**

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