

Compass Trailers and Empower Workshop Productivity & Scheduling Software - Case Study

(Dargaville, New Zealand)(7/7/2020)

Empower Manufacturing and Engineering Software - Using Tablets on Your Factory Floor. For progressive Joiners, Engineers and Other Manufacturers



"We have achieved an estimated 30% increase in our workshop productivity..."

Our advice is threefold, if you are a manufacturer or engineer make sure you chose only workshop labour management software where:

· 100% of client users of the software are manufacturers and engineers

· the software has been around for 10 or more years and

· the software has written case study proof of the significant workshop gains that many clients have achieved using the software"

Core Products Manufactured (or Core Business)	Manufacturer and engineer of light trailers, ute decks and transport engineering
% Production is custom made - one off designs (each job different to the last)	50% are custom one off trailers. 50% are standard trailers are built in small batch run, so workshop staff are always working on different jobs and different tasks
Any Key Background Information	<p>Prior to Empower Software we did try another Add On Software option to manage our workshop labour. It was claimed the software suited both professional services industries and also manufacturing & engineering. After 4 months a lot of management, administration staff and workshop staff time and cost and a lot of stress attempting to implement the software we found it would not work.</p> <p>We then turned to Empower Software which worked as expected and quickly, as it had the necessary functionality, screens and reporting to work for manufacturers and engineers. Our advice is threefold, if you are a manufacturer or engineer make sure you chose only workshop labour management software where:</p> <p>100% of client users of the software are manufacturers and engineers the software has been around for 10 or more years and the software has written case study proof of the significant workshop gains that many clients have achieved using the software</p>
# Factory Floor Staff	6
# Total Staff	10
Annual Revenue (approx)	\$3m
Factory and Office Size m2	800sqm
# of CNCs	Typical general engineering equipment and machinery
Geography Serviced	NZ
Staff Times on Jobs Recording prior to Empower	Manual time sheets that workshop staff filled in their job times at the end of the day. This information was far too little and far too late
Years in Business	25
Staff Groups Tracked on Empower	3 work centres comprising all our workshop staff
# Tablets on the Factory Floor with Empower on	1
# Of our Managers using Empower	1
Estimated Productivity Gains using Empower	We have achieved an estimated 30% increase in our workshop productivity

Key Points we have found Empower Factory Productivity and Scheduling Software:

1. Clarity around productivity by Job, by underlying Task, by Individual workshop staff member, by day by

week, by...

2. Creates an honest environment around job times, budgeted time and achieved time
3. Drives continuous improvement
4. Motivates workshop staff throughout the day
5. The 50 inch TV monitors with real time job, task, individual staff and time information throughout the day certainly maximises companywide awareness and accountability

Anyone is welcome to phone me to discuss Empower

Hamish Campion
Managing Director
Compass Trailers
Dargaville, New Zealand
+64 21 228 3735

PLEASE FORWARD THIS EMAIL

Please forward this email to someone you know who owns or is management in any Joinery, Engineering or other Manufacturing business throughout Australia or New Zealand. Particularly to those people and businesses who might be struggling to manage their jobs and their labour or struggling to retain previous or expected profit levels.