

Glass Half Full - Ian Featherstone & Empower Factory Productivity & Job Scheduling Software - Case Study

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Empower - For progressive Joiners, Engineers and all Other Manufacturers.



“Having one data set with dashboards visible throughout the business, keeps everyone informed of the priorities, task status and actions. Just like the arrival and departure boards you see at airports. Our job as leaders, is to be the "air traffic controller". Empower can put you in that seat... As a stand alone factory productivity tool, Empower Software is the best tool I have seen to keep track of the performance across the entire business.”

Your Trade, Current Role and Current Employer	Business Performance Coach at Glass Half Full Limited
Years worked in the trade	33 years' industry experience, from apprentice to manager and 13 years in a corporate at Fletcher Building.
Credentials and CV in brief	<ul style="list-style-type: none">• NZ Cabinetmaking and Machining, Advanced Trade Apprentice of the year 1988.• 5 years Production Manager Kitchens 12 staff• 3 Years Production Manager, components, interior fit outs 35 staff

	<ul style="list-style-type: none"> • 2 years shopfitting and display manufacturer • 13 years at Fletcher Building <ul style="list-style-type: none"> ○ Technical Projects Marketing Team ○ Key Account Management ○ National Business Development Manager ○ Strategic projects, sales effectiveness, customer profitability analysis, profit improvement projects ○ Business Unit Leadership 150 staff, 9 sites ○ Category and Sales Development in DIY retail sales channels <p>Since 2012 I have worked with 30 companies, in kitchens, joinery, glass, high pressure Hydroblasting, material suppliers, benchtops, flooring, toolmaking and printing I provide business advisory services, including coaching for owners and managers, leadership development for individuals and teams, sales and profit improvement programmes and a range of operational and planning processes. I'm often the person running meetings, keeping notes, reviewing the numbers and holding people (including business owners) to account. My clients benefit from having an independent point of view and by having someone they can trust, whom they can call, whenever they need to</p>
Time recording in factories prior to Empower	Paper time sheets and spreadsheets.
Year you started using Empower Software	2012
Current Factory Productivity Increase witnessed using Empower Software	I have seen evidence of remarkable improvements where companies and their leaders use Empower Software as part of their management system.

How has Empower Factory Productivity & Job Scheduling Software impacted your role and the role of your colleagues on the factory floor:

1. Ensuring that companies capture actual vs budget times for each job and can therefore understand which customers and jobs are making them money.
2. Down time is usually more than halved, in most companies its well over 25% when its first measured and can be held below 10% (including breaks) with Empower and good management procedure.

3. The scheduling functions in Empower now allow companies to prioritise orders, make realistic promises and now actually communicate these plans to customers, directly from Empower.
4. Having one data set with dashboards visible throughout the business, keeps everyone informed of the priorities, task status and actions. Just like the arrival and departure boards you see at airports. Our job as leaders, is to be the "air traffic controller". Empower can put you in that seat.

I am a strong believer that all high performing teams need a score board, coaching, development and a desire to win.

Keeping the final score is important, but more important than this, is making sure you are on track, every step of the way.

As a stand alone factory productivity tool, Empower Software is the best tool I have seen to keep track of the performance across the entire business. With this information leaders have information they can use, to provide feedback and coaching to allow their people to grow & win and provide exceptional service to their customers.

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