

12 June 2009

Our Company Background

We design and manufacture a wide range of high end kauri furniture using traditional hand made cabinet making techniques.

We have been in business for twenty six years and we own five of our own stores in Auckland, Sydney and Melbourne

Using Empower

As at this time last year twenty five staff have been reduced to twenty one staff saving \$130,000 a year in wage costs. Production has increased by more than 50%. Factory productivity overall had increased by a minimum of 60%. Consequently our annual profit had increased substantially

Empower has been like starting a new business here. We have gone right back to the basics of planning how to make our products with new processes, new systems and new budgeted times

We are really sinking our teeth into using Empower as a productivity tool and getting the most out of the system

We are a far more effective management team using Empower

Our factory staff enjoy seeing times budgeted on the factory computer screens and they enjoy beating those times

Empower is a great tool for staff performance and wage review

Empower reports on individual factory staff productivity removes all the personalities and the guess work out of talking with staff about their performance

Looking back to the days before Empower

Factory staff looked busy – but were not productive

Empower has shown us that staff were working at less than half pace

It makes us sick to look back and think how unproductive we were for all those years

Our Company Culture in 2009

We now have a great team. Management and factory staff are all in the same boat and rowing in the same direction. Everyone in the business is now time focused and highly productive

Every new staff member we employ now fits into team culture of being highly time focused and highly productive

Empower in summary

Our factory productivity has increased by a minimum of 60%. And our annual profit has increased substantially.

Empower is a very powerful tool

We are proud that we now manage a highly productive business

We certainly would not be without the Empower system.

We invite you to phone to discuss further and if you wish visit us.

Willy McGregor
General Management Manufacturing
+64 9 521 3206 (factory)