"INCREASE YOUR WEEKLY OUTPUT BY 15 TO 53%"

without increasing your weekly wage costs or any other weekly overhead costs.

MANUFACTURERS' TIME TRACKING SOFTWARE

MANUFACTURERS' JOB SCHEDULING SOFTWARE

- **Kitchen Manufacturing**
- **Cabinet Manufacturing**
- **Shop Fitting**
- **Joinery Manufacturing**
- **Window and Door Manufacturing**

- **Door and Stair Manufacturing**
- **Component Manufacturing**
- **Furniture Manufacturing**
- **Boat Building**
- **Metal Fabrication / Contract Engineering**

EMPOWER

MANUFACTURERS SOFTWARE

New Zealand, Australia, and United Kingdom

Increase your weekly output by 15 to 53%.
See pages 4 & 5 and 8 & 9.

Eliminate a lot of "slippage of time" that occurs on your factory floor.
Empower can "pinpoint" precisely who, where, what amount, and why you are losing time and money.

Give your production manager the tool to do a far better job.
That is, to increase the volume of product out YOUR factory door each week - without increasing your weekly wage costs or any other overhead costs.

Maximise your profit margin at "both ends".
At one end Empower enables you to drive down your labour times and labour costs. Equally important, at the other end of your profit margin, Empower enables you to revise your price of each product or sale to accurately account for your current labour times and labour costs, and your expected margin.
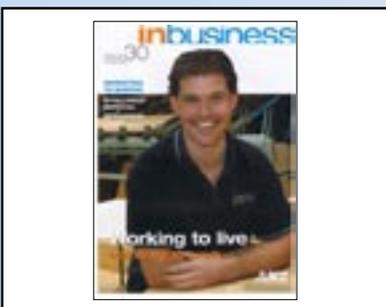

Increase your sales significantly.
Through:
- Substantially lower labour times and manufacturing costs.
- Accurate current manufacturing costs per product and per order.
- Substantially reduced lead times on orders – from customer order to delivery.

This is a real selling advantage when competitors' lead times are a lot longer.

Improve your business reporting and systems.
Powerful reporting tool:
1. All management can see and run reports – quickly and with ease.
2. Information is accurate.
3. Information is "live" ie. "up to the minute" from the factory floor.

Improve your daily business decisions and business planning.
Because all management have accurate "live" information at their fingertips throughout the day.

Forest Furniture have been using Empower for over two years. The business success of Forest Furniture has been profiled recently in ANZ's "inbusiness" magazine. And Deloitte, the international business and financial advisors, voted Forest Furniture Waikato Business of the year 2005 - which was largely due to the Empower Time Tracking and Factory Management System. For ANZ "inbusiness" editorial go to
www.empowersoftware.biz/editorials

Provide your customer services staff and sales staff with an invaluable tool.

Your customer service staff can immediately advise any customer:

1. The status of their job right now.
2. With accuracy, when they can expect to receive their order.

Similarly, your sales staff can advise your customers of accurate start and completion dates – if the customer were to proceed with the order "right now".

Retain your good factory staff long term.

Empower enables you to accurately track and report the output of individual staff. This gives you the option to pay your staff either **higher hourly wage rate** or **bonus** based on output. Higher "take home pay" to factory staff enables you to keep good staff happy and retain them long term. Eliminate the ongoing and substantial cost of advertising for new staff, training new staff, finding that some new staff are not productive, and re-advertising.

Eliminate overtime, overtime rates, and the need to employ more staff.

Empower can get 15 to 53% more output out of your factory door each week – by your existing staff.

Build a stronger team and business.

Your management and factory staff being patently aware of **budgeted times** on **every job** and then staff meeting and beating those times leads to significantly higher weekly output and profits.

Give YOU more time off.

Far better reporting, greater controls, better business decisions, coupled with more time conscious and motivated factory staff can significantly increase your sales and profits. Greater profits will allow you more holidays and more time to work on your business (rather than in your business).

The NET EFFECT of all the above is that Empower can substantially INCREASE your;

| Weekly output by 15 to 53% | Cost competitiveness | Sales and market share | Annual profit |

PAT GAVIN KITCHENS
– achieves 'lean manufacturing'

Colin Gavin and the management team advise - *"We have reduced our factory and administration staff from 23 to 15 – and have maintained our weekly output (ie. a 53% gain in weekly out put). This has reduced our wage cost substantially – and we have achieved this in less than 12 months due solely to Empower 'time tracking' and 'job scheduling' software. And the benefits of Empower far exceed our substantial wage cost saving".*

Pat Gavin Kitchens in Whangerei and (right) the Pat Gavin Kitchens management team (from left to right); Colin Gavin, Peter Yeoman and Vincent Leonard.

A brief background

We have been in business in Whangerei designing and manufacturing kitchens now for 60 years. We have a team of 15 kitchen designers and sales staff servicing builders and home owners throughout Auckland and Northland.

We installed Empower time tracking and job scheduling software 12 months ago (in May 2005).

My production manager Vincent Leonard and I first looked at Empower software two years ago. In considering the system we visited Asset Kitchens in Auckland who had reduced their factory staff numbers from 13 down to 8 whilst maintaining the same weekly output. I remember at the time thinking "this is too good to be true – this software alone can not achieve this level of saving". We talked to other manufacturers who were using Empower Software and decided it would work well for Pat Gavin Kitchens so we proceeded and put it in in May 2005. We surprised ourselves with the results we have achieved using the software.

We have reduced our full time staff from 23 to 15 - whilst maintaining our weekly output. We have increased our per staff member weekly output by 53%. And the gains we have made to our business far exceeds our substantial wage cost saving.

The "before and after" comparison of our business on the following page may be of interest to you.

> *"We have reduced our full time staff from 23 to 15"*

> *"We have increased our staff output by 53%"*

> *"The gains we have made to our business far exceeds our substantial wage cost saving"*

Our experience with Empower Software over the last 12 months at Pat Gavin Kitchen's

Our business prior to using Empower Software	Our business now using Empower Software
We used to employ 23 staff.	We now employ 15 staff *(8 less full time staff)* and our weekly output has been maintained.
Factory staff were not aware of accurate budgeted times for each job. And they were not aware of how much time they took to complete each job, at the time they needed to know, which is immediately when they finished each job.	Now factory staff see on the PC screens the budgeted time for each job before they start each job and they see the time they took immediately they finish each job. This drives factory staff to achieve and beat the required times. It also enables production management to monitor all factory staff, jobs, and times "Live" on their PC screen. This enables production management to work better with and motivate factory staff.
We used to use job cards where staff filled in their times on jobs. Job cards were a waste of time for many reasons.	We now use 2nd hand PC's on the factory floor to track jobs and factory staff "Live". Production management can view on their PC screen all jobs and staff that are on the factory floor. They view all jobs and staff "Live".
Transferring staff's job card information into our costing program was a full time role.	Empower undertakes job costing automatically at the press of a button – which has saved us this one full time role. Empower generates a range of key reports automatically at the press of a button. Accurate, "live", timely reports enables management to better plan and better manage jobs and factory staff.
Scheduling current and future jobs for "today" and "this coming week" was difficult and inaccurate. And this was a full time role.	Empower undertakes job costing automatically at the press of a button which has saved us this one full time role. Scheduling jobs on Empower is quick, simple and accurate.
We used to take 5 weeks, on average, to turn around customers orders on kitchens (placement of order to site delivery).	We now take 3 weeks, on average, to turn around customers orders of kitchens.
We used to carry approximately $200,000 of work in progress on the factory floor.	We now carry less than $75,000 work in progress on the factory floor. This has really improved our cash flow.
With too much work in progress on the factory floor this "chaos", of partially completed jobs throughout the factory, resulted in; customers orders not being supplied on time, low factory productivity, and remakes and reworks.	A lot less work in progress has brought a real sense of order to the factory floor. Now 99% of customers orders are supplied on time, and 90% of jobs are completed on or within budgeted time, and remakes and reworks levels are now negligible.
Back costing reports took 3 days (from the time the job was finished to the time when reports were in management's hands for review). This made it difficult to discuss times with other management and factory staff.	Empower back costs jobs automatically at the press of a button immediately the job is finished. Empower also "forward costs" jobs "Live". Empower shows management budgeted time, consumed time, and remaining time on each job "live" directly from the factory floor. This enables management to say to Joe on the factory floor *"you only have 20 minutes remaining on this job, as you are only 60% through the job, you will likely run over time by 40 minutes. What has caused this over run on time and how can we ensure this level of over run in time does not occur on this type of job again?"*
Staff filled in jobs cards and this information was put into our job costing system to give us back costing reports. These back cost reports were not accurate and did not have sufficient detail to enable us to pin point whether 1) sales under quoted the kitchen or 2) production took too long to produce the kitchen.	Back costing is quick, easy and accurate on Empower. Back costing times can be broken down to machining, assembly, rework, install times (and downtime). The reports list all staff that worked on each and all processes – with actual and budgeted times. With Empower we now back cost every kitchen and the reports tell us precisely which sales or production staff have caused what gains or losses in labour times. This enables management and staff to discuss 'the numbers' (i.e. times on kitchens) without personalities involved. Analysis of accurate numbers results in continuous improvements to both our manufacturing processes and sales processes.
Labour times and therefore labour costs on kitchens were too variable and were unnecessarily too high.	Labour times and therefore labour costs on kitchens are a lot less variable and a lot lower. This enables us to increase our competitiveness, market share and overall profit margin.
We had a large staff level of 23.	We now have a much smaller staff level of 15. This is a "tighter" and "more progressive" team.
In summary 12 months ago prior to Empower we thought we had good systems, good job scheduling, good reporting, and good planning in place. And we thought that we had good factory productivity.	**In summary** Using Empower has shown us far better systems, job scheduling, reporting and planning. And we now have far better factory output per week productivity.

We have an open book policy regarding Empower software in our business. If you manufacture any type of product you are welcome to contact us to discuss anything about Empower. You are welcome to view the Empower system operating in our factory if you wish. Feel free to contact Vincent Leonard, our production manager, on 09 438 4026 or e mail vincent.leonard@patgavin.co.nz

2nd hand PCs are located in the factory.
One PC per work area or one PC per 8 staff – as "rules of thumb". The factory PCs are wired back to the production manager's PC in the office.

Empower install all software and train your production manager and all factory staff.
Turnkey package to get you started and then provide all ongoing support.

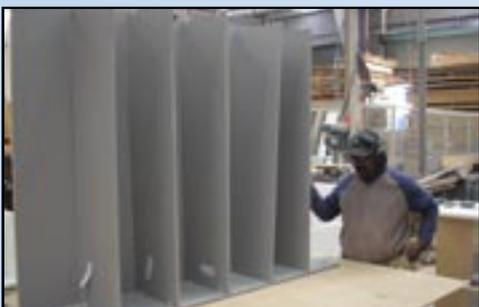### Factory staff member John puts in his number into the PC.
And up pops a listing of all jobs that have been assigned to John to do. John simply clicks on to the green button to start the job or red button to finish the job.

Empower replaces factory staff filling in time or job cards during or at the end of the day. Time or job cards filled in by factory staff are better known as "cheat sheets" or "lie sheets" – and as such have many inaccuracies and limitations. And job cards certainly don't motivate staff to work harder.

The PC screen advises John of the budgeted time before he starts each job.
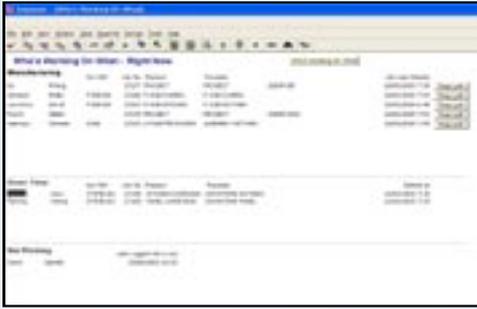And John sees the time he took to complete each job as he clicks on to finish each job.

Factory staff lift their game substantially.
Factory staff do NOT wish to fail ie. by not meeting the budgeted times. ALL factory staff working to meet and beat the times drives substantial increases in weekly output.
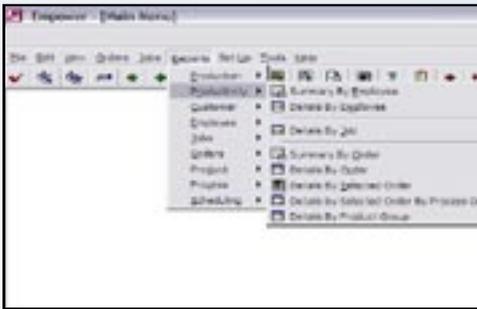
This is how manufacturers using Empower software have achieved a 15 to 53% increase in their weekly output.

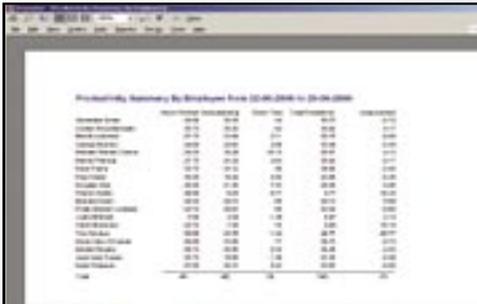**Production management track all jobs, factory staff and times "LIVE".**

Production management can see the following information relating to each and every job:

- Who is working on each job
- The budgeted time of each job
- Consumed time on each job - so far
- Remaining time on the job – as at right now
- Percentage through the job (consumed time compared to budgeted time).

12 key screens and reports in Empower.

100 additional reports available. Production management can access screens and reports on every aspect of production (Full listing of Empower's screens and reports can be viewed at www.empowersoftware.biz/reports).

Production management can quickly and easily run a report on the output of each staff member.

Production management can print out for example the "top dog" report listing the output of each and all factory staff – the most productive down to the least productive.

Job scheduling system.

- Creates your production plan ie. Schedules all your jobs for today, this week and this month.
- Presents graphical picture of all jobs.
- See at a glance:
  1. Under utilised staff or machinery resources.
  2. Precisely where each job is planned to start and finish – visible and clear targets for management and factory staff.
- Your data input required is minimal.
- Quick and easy to use.
- Ensures accurate planning of jobs and factory optimisation.

MANUFACTURERS WHO USE EMPOWER TIME TRACKING SOFTWARE

Gains in staff Output

53%

25%

17%

15%

33%

PAT GAVIN KITCHENS

"We have reduced our staff from 23 to 15 whilst maintaining weekly output – this saving is solely due to Empower. This is a 53% gain in staff output. And the benefits of Empower far exceed the substantial wage cost savings."

Vincent Leonard (Production Manager), Whangarei

Email: vincent.leonard@patgavin.co.nz

For editorial from Joiners magazine on "Lean manufacturing" at Pat Gavin Kitchens go to www.empowersoftware.biz/editorials

ASSET KITCHENS AND CABINETS

"We have been using Empower for four years to date. In year one we reduced staff from 13 to 8 whilst maintaining weekly output. Empower has saved us $150,000 a year in wage costs for four years - totalling savings of $600,000. Which all goes straight to the bottom line."

Paul Wilson (Owner), Auckland

Email: assetk@ihug.co.nz

MONTAGE KITCHENS

"We have been using Empower software for over three years. Empower is well suited to our business manufacturing kitchens. In the first year we increased our output by 17% saving $150,000 a year in wage costs alone. The software gets better and better with on going development. David and Sean [owners of Empower] understand our business, they are good at listening to our requests and they pro actively take on board and develop our ideas – so we end up with good practical software that works well. David and Sean are available fulltime on telephone or online (their PC to our PC) and provide good technical support."

Ken Monk (Owner), President NZKBA Hamilton

Email: kmonk@montagekitchens.co.nz

MODULINK KITCHENS AND CABINETS

"We have been using Empower for over two years and we are very happy with both the system and the back up support we receive from Empower. Empower is a very powerful job, staff and factory tracking and reporting system that has enabled us to plan and control our growth from 8 to 32 staff in the last two years. Due to our substantial business growth it is difficult to accurately determine the increase in output we have received out of the Empower system but I would estimate it to be at least 15%."

Roger Symes (Owner), Christchurch

Email: sales@modulink.net.nz

HOMEPLUS SOUTHLAND

"We have 9 staff working on the factory floor manufacturing kitchens and other joinery products. We have been using Empower for 3 months to date. Since we put in Empower the two significant increases to output have been:

- We have increased our chargeable hours by $1,237.50 per week simply by eliminating all the slippage in time around; promptness to and from work, to and from smokos and lunch, and to and from each job started and finished.
- Before we had Empower we used to get 7.5 kitchens out the door each month. Using Empower we now get 10 kitchens out the door each month (2.5 additional kitchens). This is a 33% increase in output.

The substantial majority of our staff like the Empower system. It gives them budgeted times to work towards and achieve. With Empower staff know that we can see their times "LIVE" as they work on jobs - this has caused a paradigm shift and positive change in staff and our thinking about meeting budgeted times. We are very happy with the Empower system as it has made us a lot more competitive in our local market"

Rick Pont and Cheryl Petterson (Owners), Invercargill

Email: ricky.cheryl@xtra.co.nz

FOREST FURNITURE

"Empower enables me to quickly and easily track and report the output of each of my factory staff – which has generated a 20% minimum increase in output from the factory floor. Using Empower I update the pricing of each of my products periodically through the year based on current actual times to make each product. Empower has significantly reduced my labour costs at one end and it has also increased my margin at the other end because my pricing per product is more accurate – which has substantially increased my annual profit."
Paul Entwisle (Owner), Auckland,   Email: info@forestfurniture.co.nz

MICHAEL DRAPER DESIGN

"Empower has paid for itself very quickly and many times over. Using Empower we have achieved an increase in weekly output of 20%. We are very happy with the system and the technical support we receive from Empower."
Rowena Yalland (Director), Auckland
Email: draper.des@xtra.co.nz

TOTAL TIMBA WINDOWS AND DOORS

"Empower accurately tracks and reports the output of each of my factory staff - which enables me to work with factory staff to maximise what we get out of the factory door each day and maximise all other productivity KPIs. Empower increased our per man output and our total factory output from the first week we put it in. Using Empower we have achieved a 25% gain in weekly output."
Rob Pickup (Owner), Auckland
Email: totaltimba@xtra.co.nz

TAYLORMADE SCREENS

"Empower is a very powerful production and man management tool. It has enabled us to eliminate many areas where we suffered "slippage in time" that were present on our factory floor. Empower enables us to report both budgeted and actual times down to factory staff, product, and process level. This has driven a 23% increase to our weekly output and substantial increase to our profitability. We will be installing the Empower job scheduling module shortly and we believe that this will allow us drive our increase in output significantly higher."
Glen Sandbrook (General Manager), Auckland
Email: glen@taylormade.co.nz

CIRCA BOATS

"In the last two years we have undertaken three initiatives to improve weekly output; namely, upgrades to machinery, improvements to factory layout, and putting in Empower software with PCs in the factory. In this two year timeframe we have increased our output from **2 boats per man** per year to **4.5 boats per man** per year. This is well over a 100% gain in output. A big chunk of this gain in output is due to the Empower system."
Deon Ogden (Production Manager), Whangarei
Email: office@circamarine.co.nz

EMPOWER - "LIVE" TIME TRACKING - OF JOBS AND FACTORY STAFF

Factory staff see on their factory PCs;
- All jobs ahead of them
- Before they start each job staff are advised of the budgeted time of each job
- After they finish each job staff are advised of their actual time – and any + or – of time compared to budgeted time.

Production management see on their PCs:

Individual staff output reports (actual to budgeted times on each and all jobs).
- Including "Top Dog" report for factory staff eg. 1. Bill 130%, 2. Sam 110%, 3. Sally 90%, 4. Harry 75%....

"LIVE" – "Who's working on what in the factory right now" screen.
- Showing:
    Which staff are working on what jobs (manufacturing jobs, down time jobs or not logged on at all)
    The budgeted, consumed and remaining times on all jobs

"LIVE" list of all jobs currently in the factory and their job status:
- Jobs not yet started (with budgeted times)
- Jobs started (with % through – actual to budgeted times)
- Jobs on hold (with % through – actual to budgeted times)
- Jobs finished (achieved time to budgeted times).

Product and process times:
- Consumed time currently on all jobs (compared to budgeted time)
- Back cost report (available the second the job finishes)
- Actual times on selected products or processes or average times on processes and products. Enables you to quickly and easily see accurate current labour times and costs and revise your price accordingly.
- Sales management can meet with production management to discuss where and why time and money was lost on each job. Business owners can view budgeted times against actual times on each job to ensure that sales and production management are working together correctly. Reports are quick and easy to print out.

Time and attendance (hours worked for payroll)
- Factory PCs are positioned near work benches. This eliminates a lot of "stolen" time and "slippage" in time between arriving at work and starting work and leaving for and returning from smokos and lunch. One client using Empower with 9 factory staff has increased their chargeable hours by $64,350 per year.
- Hours worked weekly by all staff – one page report - for wage / payroll (replaces timesheets from staff). Information can be copied and pasted into your payroll or an interface developed to transfer information directly.
- Functionality for installers and site workers to use hand helds for "LIVE" tracking of job start and job end times. This eliminates substantial "lost" and "stolen" time.

Employee performance or wage review – reports:
- Assessment of individual staff performance in each of the following areas;
    - Manufacturing jobs (actual times against budgeted times)
    - Downtime jobs (actual times against budgeted times)
    - Unaccounted time (total time not logged on to any job)
    - Reworks worked on and times involved
    - Attendance (day start, day end, optional lunch start and finish)
    - Overtime worked.

Empower performance reports enable production management to discuss with factory staff their performance without personalities involved. As both management and staff discuss the staff members numbers only.

Factory downtime hours daily and weekly.

Actual to budgeted times on factory downtime, namely:

- Overhead jobs (cleaning, servicing, repairs, maintenance, meetings etc.).
- Rework jobs and times.
- Unaccounted time (staff not logged onto any manufacturing or down time job).
- Development work/no charge jobs/warranty work
- Staff waiting for jobs or machines - that results from either: insufficient sales or sub optimal job scheduling.
- Time on manufacturing jobs that exceeds budgeted time. (ie. which is downtime).

Overall productivity by staff and factory – in terms of:

	Budget Weekly	Actual Weekly	Variation Weekly
Manufacturing jobs	34.5	32.0	+2.5
Downtime jobs	4.0	5.0	-1.0
Rework jobs	1.0	2.0	-1.0
Unaccounted time	0.5	1.0	-0.5
TOTAL	**40hrs**	**40hrs**	

Rework list "Live".

- Listing reworks that have taken, and are currently taking, place outlining: staff involved, time involved, and reasons from staff why rework occurred.

Forward work reports.

- Total hours, weeks, months forward work.
- Forward work hours by process – to enable you to manage your "bottlenecks".

Formal assignment of jobs to staff ie telling staff what the next job is to work on.

- Formal listing of jobs to be worked on today – so there is no discussion needed, no misunderstanding, and no standing around waiting for work.
- Staff get to see all jobs ahead of them (to appreciate the "mountain of coal" of work ahead of them).

Batch or group jobs.

- Efficient "batching" of jobs optimises machinery use and substantially increases weekly output.
- Enables you to plan and achieve efficient production runs. Empower advises you of the achieved labour times of varying job batch sizes.
- Creates material requirement listing for specific jobs or for today or this week.

Costing tool.

"Back cost" reports can be run the minute a job is finished. Detail is available down to processes and individual staff level where time had been gained or lost compared to budget. Sales management use Empower to ensure the budgeted times are currently right. Production management, sales management, finance management, and business owner **all** use Empower to ensure that actual times **do not exceed** budgeted times. Where actual times do exceed budgeted times Empower reports provide the detail for all management and owners to know precisely "where" and "why" the company is losing time and money.

Empower screens and reports.

- There are 112 plus reports in Empower, in both table and graph form. Reports relating to: staff output, production output, product and process times, and times worked etc. For a full listing of Empower reports see www.empowersoftware.biz/reports.
- All reports can be dropped into Excel or Word at the press of a button. Reports can also be emailed as an attachment.
- Empower can custom develop key reports to suit your business at little additional charge.
- You can report on a nominate date range to analyse select information.
- Links can be developed to automatically transfer data from any report in Empower to your existing software.

MANUFACTURERS' JOB SCHEDULING SOFTWARE

EMPOWER - "LIVE" JOB SCHEDULING

YOU are likely to be scheduling your current and future jobs either on Excel, a whiteboard, or a piece of paper. Such job scheduling is **difficult, time consuming** (particularly to update every time the production plan changes during the day), **and inaccurate**.

The Benefits of Empower – "LIVE" Job Scheduling.

Empower -"LIVE" job scheduling can;

- Show all factory staff and all management a clear "picture" of the production plan and goals for today, this week and this month. Seeing the job schedule in picture form makes it easier for staff and management to understand the plan - and then meet all deadlines. This helps ensure everyone in the company is "working together" to achieve agreed and common production goals.

- Show machines and staff are planned to be utilised efficiently – one after the other. (A poor job schedule and production plan on Empower will show "gaps" and "holes" in front of staff and machines. This enables management to fill these holes by reallocating jobs to staff.)

- Streamline the flow of jobs through your factory. Thereby substantially increase the throughput of jobs and orders through your factory.

- Substantially reduce your work in progress value (For example $260,000 work in progress can drop to $60,000 – which will save you $28,000 a year in interest costs).

- Reduce your factory staff numbers and therefore your weekly wage costs.

- Help eliminate unecessary: overtime, overtime rates, and unnecessary employment of additional fulltime staff.

- Substantially increase the number and percentage of your customers' orders delivered on time.

- Substantially reduce your lead time on jobs.

- Your sales and customer services staff can easily view the "LIVE" job schedule to advise customers of:
    - current job status on the factory floor right now
    - accurate planned delivery dates for orders
    - accurate lead times on orders placed today.

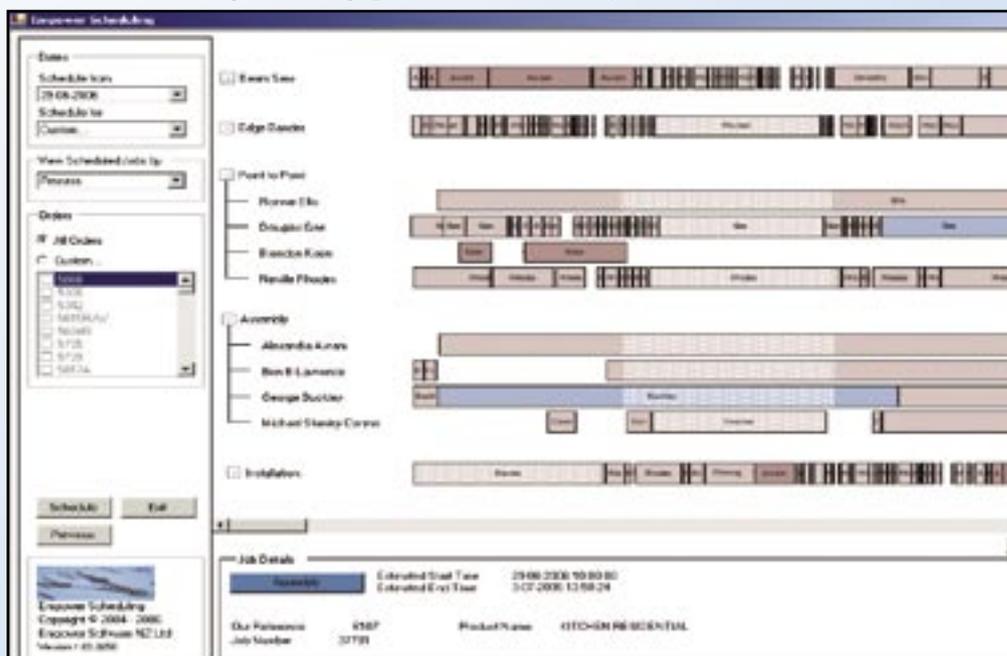### Job Schedule by factory staff. Schedule generated at the click of one button

Functionality of Empower - "Live" job scheduling;

- Very little "in putting" of daily job information into the job scheduling system (as jobs and time information is already in Empower in the time tracking system).

- Empower job scheduling updates the job schedule automatically - as and when staff register job start and finished in the factory this updates the schedule.

- Your job schedule can be viewed "LIVE" by all management and key staff throughout your business on their respective PC screens.

- Factory staff can see on the factory PC screens all changes to the production schedule "LIVE" as they occur.

- Production management can change the following variables that impact on your ability to get work completed, easily and quickly at any time, on time as planned:
  - Staff numbers.
  - Overtime hours to be worked.
  - Machine numbers and machine hours available.
  - Timing and priority of orders and jobs (which can be changed and adjusted throughout the day).

By using both: 1. **Empower - "Live" time tracking of jobs - and factory staff** and
2. **Empower - "Live" job scheduling** you will have **the complete factory management tool.**

This "complete manufacturing tool" will enable you to plan and "drive" maximum weekly output from your factory floor.

Job Schedule by factory process. Schedule generated at the click of one button

ONGOING DEVELOPMENT OF EMPOWER

ONGOING DEVELOPMENT AND TECHNICAL SUPPORT INCLUDES:

1. **Quarterly releases of new software.** Each client using Empower benefits from all the best ideas and developments of all other Empower users from the previous quarter. When you use Empower – you are in effect securing membership to a **manufacturers' productivity club**. A productivity club with the management of 50 plus astute manufacturing members working with you contributing to better tracking, reporting and planning systems that you will fully benefit from – each quarter as you receive new software.

2. **Online 8 hours a day / 5 days a week training and technical support.** Empower utilises the web and remote access software to train your management (ie. on your office PCs - from our PC in our office) and provide ongoing technical support.

3. **Customisation of Empower reports to suit your business at no additional charge.** Where we agree that you have good idea for improving Empower's reporting format we will complete this development at no additional charge to you.
Empower Software has been in development for 5 years to date.

SOFTWARE DEVELOPED BY MANUFACTURERS FOR MANUFACTURERS

- Empower holds user group days to initiate good ideas and consensus on the development of the best ideas. The entire management teams of 50 plus astute manufacturing clients is why Empower is progressing as it is.
- Empower Software has been in development for 5 years to date - built from the bottom up from day 1.

OWNERS OF EMPOWER

David Garrett   B. Com Otago
- **Software background** - 20 years in software and IT
- Senior management for public company managing 600 plus staff
- 5 years working now with 50 manufacturers in developing Empower Time Tracking and Job Scheduling to date

Sean O'Sullivan   B. Com (Hons) Otago
- **Manufacturing background** - 14 years involvement in manufacturing to date.
- Management advising and supporting 150 plus manufacturers in New Zealand over 10 years involved in product design, tooling development, and factory tracking and productivity systems.
- Including 5 years working with 50 manufacturers in developing Empower Time Tracking and Job Scheduling to date.

KEY CONSIDERATIONS

Factory staff welcome the Empower system.
It saves factory staff having to fill in their job cards, and trying to remember their times and codes. And good staff like to see their output figures from Empower.

Ease and speed of implementing software in your business.
Your factory staff can be trained by us and successfully logging onto jobs and using Empower on **Day 1.** Your management can be trained by us and "running" key reports from Empower in **Week 1**.

Turnkey package.
Empower provides the following package:
- Empower Software required for your management and factory PCs
- Loading of software onto all your PCs
- Onsite training of your factory staff and production manager
- Ongoing technical support including:
  - Training manuals.
  - F1 help system throughout software.
  - Customisation of reports to suit your business.
  - Quarterly releases of new software.
  - **Online – 8 hours a day / 5 days a week** – for ongoing training and technical support.

Software Platforms.
Empower is developed in the latest Microsoft product including: Access, Visual Basic and SQL to suit your requirements.

Empower – integrated software solutions for manufacturers
Empower can be a mini ERP system for small to medium sized manufacturers. You can choose one, or any number of our four Empower systems at any time, namely:

- "LIVE" time tracking of jobs and factory staff.
- "LIVE" job scheduling.
- "LIVE" pre production / administration process tracking and reporting.
- "LIVE" materials and inventory management. And ordering system.

Empower can be linked to existing finance, payroll or design software – to comprise a full manufacturing software solution tailored to suit your business.

We can customise key reports in Empower to suit YOUR business.
There are 112 plus reports in Empower in both table or graph form. We can customise reports to suit your business at little additional charge - where we agree that other users of Empower will benefit from the modified or additional reports.

Interface between Empower and your existing software.
We can develop an interface ie. link to transfer data from your existing software to Empower (or vice versa).

TO FURTHER EVALUATE EMPOWER SOFTWARE;

Contact us for any or all of the following;

- An information pack.

- A written proposal to install and implement Empower in your business.

- A DVD of our clients talking about Empower.

- A site visit to one of our client's factories.

- A meeting with us involving a presentation of Empower Software working on our laptop PC – at our offices or your factory.

- A presentation of Empower working – on your PC in your office
  (from our PC in our office using the web and remote access software we can demonstrate Empower working).

- To discuss any aspect of Empower with us.

We welcome your call!

EMPOWER
MANUFACTURERS SOFTWARE

Empower Software
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New Zealand, Australia and United Kingdom